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A FranklinCovey All Access Pass előfizetéses konstrukciója korlátlan hozzáférést biztosít a FranklinCovey tudásanyagához, melynek segítségével az egyének és szervezetek növelhetik hatásukat az üzleti céljaik elérésre és a teljesítményük fenntartható javítására. (Az előfizetés már minimum 40 főre igényelhető.)

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ALL ACCESS PASS ALL OF FRANKLINCOVEY'S WORLD-CLASS CONTENT, WHENEVER AND WHEREVER YOU NEED IT.

FranklinCovey – We Enable Greatness In Individuals ...

FranklinCovey Co. Acquires Jhana. Franklin Covey Co. (NYSE: FC), a global firm specializing in organizational performance improvement, has acquired Jhana, a San Francisco-based company specializing in creating and disseminating relevant, bite-size content and learning tools for leaders and managers.

A WALL STREET JOURNAL BESTSELLER From the organizational experts at FranklinCovey, an essential guide to becoming the great manager every team deserves. A practical must-read, FranklinCovey's Everyone Deserves a Great Manager is the essential guide for the millions of people all over the world making the challenging and rewarding leap to manager. Based on nearly a decade of research on what makes managers successful—and includes new ways of thinking, tips and techniques—this volume has been field-tested with hundreds of thousands of managers all over the world. Organized under four main roles every manager is expected to fill, Everyone Deserves a Great Manager focuses on how to lead yourself, people, teams, and change. Readers can start anywhere and go everywhere with this guide—depending on their current problem or time constraint. They can pick up a helpful tip in ten minutes or glean an entire skillset with deeper reading. The goal is for the busy manager to know what to do and how to do it without interrupting their regular workflow. Each role highlights the current, authentic problems managers face and briefly explores the limiting mindsets or common mistakes that led to those problems. With skill-based chapters that cover managerial skills like one-on-ones, giving feedback, delegating, hiring, building team culture, and leading remote teams, the book also includes more than thirty unique tools, such as a prep worksheets and a list of behavioral questions for your next interview. An approachable, engaging style using real-world stories, Everyone Deserves a Great Manager provides the blueprint for becoming the great manager every team deserves.

"Time management for the 21st century"--Cover.

BUSINESS STRATEGY. "The 4 Disciplines of Execution "offers the what but also how effective execution is achieved. They share numerous examples of companies that have done just that, not once, but over and over again. This is a book that every leader should read! (Clayton Christensen, Professor, Harvard Business School, and author of "The Innovator s Dilemma)." Do you remember the last major initiative you watched die in your organization? Did it go down with a loud crash? Or was it slowly and quietly suffocated by other competing priorities? By the time it finally disappeared, it s likely no one even noticed. What happened? The whirlwind of urgent activity required to keep things running day-to-day devoured all the time and energy you needed to invest in executing your strategy for tomorrow. "The 4 Disciplines of Execution" can change all that forever.

For busy professionals and lifelong learners seeking practical strategies for reaching new heights, Master Mentors distills 30 essential learnings from Seth Godin, Susan Cain, Trent Shelton, General Stanley McChrystal, and other top business minds and thought leaders of our time. Mining the best and brightest revelations from FranklinCovey's global podcast, On Leadership with Scott Miller, Scott personally introduces you to 30 Master Mentors, featuring the single most transformative insight from each of them. Depending on where you are in your journey, Master Mentors will: Challenge your current mindset and beliefs, leading to what could be the most important career and thought- process shifts of your life! Restore you to the mindset and beliefs you find effective but aren't currently living in alignment with. Validate that you are on the right path with your current mindset and beliefs and empower you on your way forward. Whether you are challenged, affirmed, informed, or inspired—Master Mentors guarantees you will experience a transformative shift in your personal mindset, life skillset, and career toolset.

Children in today's world are inundated with information about who to be, what to do and how to live. But what if there was a way to teach children how to manage priorities, focus on goals and be a positive influence on the world around them? The Leader in Me is that programme. It's based on a hugely successful initiative carried out at the A.B. Combs Elementary School in North Carolina. To hear the parents of A. B Combs talk about the school is to be amazed. In 1999, the school debuted a programme that taught The 7 Habits of Highly Effective People to a pilot group of students. The parents reported an incredible change in their children, who blossomed under the programme. By the end of the following year the average end-of-grade scores had leapt from 84 to 94. This book will launch the message onto a much larger platform. Stephen R. Covey takes the 7 Habits, that have already changed the lives of millions of people, and shows how children can use them as they develop. Those habits -- be proactive, begin with the end in mind, put first things first, think win-win, seek to understand and then to be understood, synergize, and sharpen the saw -- are critical skills to learn at a young age and bring incredible results, proving that it's never too early to teach someone how to live well.

Explains how trust is a key catalyst for personal and organizational success in the twenty-first century, in a guide for businesspeople that demonstrates how to inspire trust while overcoming bureaucratic obstacles.

Principle-Centered Guidance for Times That Seem Out of Control The world is changing dramatically and it's easy to be alarmed and lose focus of what really matters most. Don't fall into that trap! Carry your own weather, be proactive, and learn and apply the time-tested principles of The 7 Habits of Highly Effective People. A lot can happen when you have a burst of inspiration. This compact adaptation of The 7 Habits of Highly Effective People can prove to be inspirational, even in chaotic times. Want to discover lifechanging habits that will propel you toward a more productive and effective life? This book, inspired by Stephen R. Covey's all-time international bestseller, The 7 Habits of Highly Effective People, offers an efficient-yet in-depth-guide. Find new or renewed wisdom and direction. Readers who have never learned The 7 Habits before-as well as longtime fans who want a refresher-will find wisdom, direction, self-reflection, and life-affirming challenges that easily can be applied right now. Our rapidly changing world can be stressful, but with this condensed guide, you can develop the principles needed to stay proactive and positive. If you'll devote just minutes each day, you can learn the timeless principles of 7 Habits, find motivation, and take simple steps toward the successful, fulfilling life you deserve. Create a truly inspired life. The positive paradigm shifts that The 7 Habits can produce help you break free of old beliefs and motivate you toward meaningful change. Develop positive behaviors to bring clear communication and harmony to your relationships-not just with others, but also the one you have with yourself. Discover these breakthroughs and more with The 7 Habits on the Go.

Superior Sales Success #1 New Release in Global and Direct Marketing You are competing with the top salespeople in your industry for the same customers. For each sales opportunity there is only one winner. What separates a "winner" from the rest of the very best and makes them "strikingly different"? Six years of intensely focused research involving more than 2,800 sales professionals from 135 countries reveals the 6 vital skills that separate top sales performers from the herd. Learn what it takes to be that one winner! What really works to stand out and sell more? In their book Strikingly Different Selling, Dale Merrill, Scott Savage, Jennifer Colosimo, and Randy Illig (the sales performance experts at FranklinCovey) reveal the secrets to consistent, predictable sales success. The 6 Vital Skills. The author team found that most consultants and sales professionals believed they were doing a great job in their client interactions. Yet 70 percent of the time client executives felt their meetings with sales professionals were a waste of time. To the authors, this was a major surprise. But, for the "Strikingly Different" sales professionals, there were six things they did to consistently outperform their competitors and radically change their client interactions and results. Go from being just one of the sales crowd to the superior choice. Read Strikingly Different Selling: 6 Vital Skills to Stand Out and Sell More and learn the details behind the 6 skills. The 6 vital skills to stand out and sell more:

- Capture Attention with Verbal Billboards
- Create Excitement with Movie Trailers
- Build Confidence with Flashbacks and Flashforwards
- Become Essential with "Why Us!" Differentiators
- Get Curious and Find the Gaps
- Navigate Traffic Lights and Close the Gaps

If you have found books such as SPIN Selling, The Challenger Sale, To Sell is Human, The Secrets of Closing the Sale, or Start with Why to be useful; then your next read should be Strikingly Different Selling.

On Leadership-A New FranklinCovey eBook Mini-series Learn the secrets of successful leadership from the experts. On Leadership: The Challenge of Execution, An Interview is the second in a new eBook mini-series based on the Scott Miller podcast series On Leadership With Scott Miller. FranklinCovey's executive vice president of thought leadership, Scott Miller, has interviewed many of the top leaders and industry icons in the world, and now you can learn their secrets for successful leadership. On Leadership With Scott Miller is one of the industry's fastest growing podcasts, dedicated to improving leadership capabilities. Now these timeless conversations are available in eBook format for readers everywhere. Each book follows Scott's unique conversation with one of the world's leading innovators, taking readers through all of the challenges, insights, and needed disciplines for character-based leadership. No leadership topic is out-of-bounds-all is discussed and revealed, from the secrets of trademarked leadership programs, to timeless books like The Speed of Trust, The 4 Disciplines of Execution, and more. In this second of the On Leadership eBook mini-series, Scott sits down with Chris McChesney, Global Practice Leader of Execution for FranklinCovey. Chris is the primary developer of The 4 Disciplines of Execution. For more than a decade he has led the consulting organization that has implemented the 4 disciplines for the State of Georgia and companies including Marriott International, Shaw Industries, Ritz Carlton, Kroger, Coca Cola, Comcast, FritoLay, Lockheed Martin, and many more. In On Leadership: The Challenge of Execution, An Interview learn how to:

- Take your knowledge of FranklinCovey's 7 Habits of Highly Effective People to the next level
- Execute on your organization's strategies with excellence and precision
- Lead with "Wildly Important Goals®"
- Act on lead measures
- Create and keep a compelling scoreboard
- Create a cadence of accountability

In the 7 Habits series, international bestselling author Stephen R. Covey showed us how to become as effective as it is possible to be. In his long-awaited new book, THE 8th HABIT, he opens up an entirely new dimension of human potential, and shows us how to achieve greatness in any position and any venue. All of us, Covey says, have within us the means for greatness. To tap into it is a matter of finding the right balance of four human attributes:

talent, need, conscience and passion. At the nexus of these four attributes is what Covey calls voice - the unique, personal significance we each possess. Covey exhorts us all to move beyond effectiveness into the realm of greatness - and he shows us how to do so, by engaging our strengths and locating our powerful, individual voices. Why do we need this new habit? Because we have entered a new era in human history. The world is a profoundly different place than when THE 7 HABITS OF HIGHLY EFFECTIVE PEOPLE was originally published in 1989. The challenges and complexity we face today are of a different order of magnitude. We enjoy far greater autonomy in all areas of our lives, and along with this freedom comes the expectation that we will manage ourselves, instead of being managed by others. At the same time, we struggle to feel engaged, fulfilled and passionate. Tapping into the higher reaches of human genius and motivation to find our voice requires a new mindset, a new skill-set, a new tool-set - in short, a whole new habit.

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